



WEST BENGAL STATE UNIVERSITY
BBA Honours 5th Semester Examination, 2020, held in 2021

BBAADSE06T-BBA (DSE1/2)
TRAINING AND DEVELOPMENT

Time Allotted: 2 Hours

Full Marks: 50

*The figures in the margin indicate marks of question.
Candidates should answer in their own words and adhere to the word limit as practicable.*

GROUP-A

Answer any *five* questions from the following

2×5 = 10

1. Mention two important roles of external agencies in Training and Development.
2. What do you mean by “Development Cycle”?
3. What do you mean by Six Sigma Training?
4. Write short notes on “Discovery Learning” and “Brain Storming”.
5. What do you mean by “Sensitivity Training”?
6. Define “Learning Management System”.
7. Define Career Planning.
8. How Training Need is identified?
9. Define Management Development Programme.
10. What do you mean by Career?
11. What do you mean by Counselling?
12. What is a Career Development Programme?
13. Mention two major functions of Human Resource Development.
14. Define E-Learning.
15. What is meant by HRD?

GROUP-B

Answer any *four* questions from the following

5×4 = 20

16. What do you mean by Training and Development systems? Briefly discuss.
17. What are the vital requisites of Effective Training? Briefly explain.

18. Briefly explain the different stages of learning.
19. Discuss briefly the rationale of Training and Development.
20. Mention the major challenges to become a learning organization.
21. Briefly explain the different career problems.
22. Discuss the concerns in implementation of EETS.
23. Briefly discuss the various techniques for enhancing decision making in an organization.
24. What do you mean by “Kirkpatrick”? Discuss briefly.
25. Discuss the various cost measurement methods of a training program.
26. Briefly mention the techniques for enhancing decision making and interpersonal skills.
27. Briefly discuss the Leader centered techniques of management development.

GROUP-C

Answer any *two* questions from the following

10×2 = 20

28. What are the role of external agencies in Training and Development? Explain with suitable examples.
29. Explain the motivational aspects of HRD.
30. Discuss the methods of evaluating effectiveness of Training Efforts.
31. What are the benefits and challenges in using EETS? Briefly explain them.
32. Discuss the various steps of Career Planning.
33. Discuss the need and importance of Management Development.

N.B. : *Students have to complete submission of their Answer Scripts through E-mail / Whatsapp to their own respective colleges on the same day / date of examination within 1 hour after end of exam. University / College authorities will not be held responsible for wrong submission (at in proper address). Students are strongly advised not to submit multiple copies of the same answer script.*

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